

# Memorandum of Understanding Announcement.

CONSULTING IRELAND & COOPERLEMON CONSULTANCY LIMITED



## OVERVIEW

Cooperlemon Consulting Limited (Zambia) and ConsultingIreland are pleased to announce that they have entered into a Memorandum of understanding (MoU) which was signed on the 28th October, 2022.

ConsultingIreland and Cooperlemon Consulting Limited intend to promote the synergies between the two organisations in providing expertise and financial support with the collaborative intention of expanding the investment and commercial portfolios based on the signed MoU.

## BACKGROUND

ConsultingIreland was established in 2010 and has a long track record and experience of supporting companies to win International Business and in working in both the developed and emerging markets. They have a strong Management Team, with a wide and diverse range of skills and experience, along with a global network of Sector Specialists, Government / Trade Agencies and Specialist Partner Companies.

Cooperlemon Consulting Limited is a young and vibrant team of consultants with experience in the mining, geology, legal, corporate governance and tourism spanning over 25 years. Cooperlemon Consultancy Limited is a registered firm that specialises in mining, agritech, tourism and other sectors. It has a team of accredited professionals who offer modern day solutions and extensive knowledge of everyday business needs and ensure that operations and transactions are profitable and help each client meet their business goals.

Tourism  
Renewable Energy  
Mining  
Agriculture

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## EXPECTED RESULTS OF THE MOU

Both companies believe the signing of the MOU will result in the growth and profitability of both businesses by way of enhanced coordination in standardisation activities taking place in Zambia, enabling cooperation, expertise and support in a wide range of projects from private investment opportunities to international investments, including International Financial Institutions (IFIs) such as the World Bank, EU, African Development Bank and credit facilities.

## OVERVIEW OF THE MOU

### COOPERLEMON CONSULTANCY LIMITED

- All parties to an investment agreement facilitated under this MOU satisfy the Due Diligence Standards.
- Access to its client portfolio for investment and collaborative opportunities.
- All businesses/companies/organisations introduced by ConsultingIreland will be paid on each project/contract that Cooperlemon/works with these entities.
- Cooperlemon will ensure all businesses/companies/organisations introduced by ConsultingIreland will continue to be deemed to be as customers/clients of ConsultingIreland.

### CONSULTING IRELAND

- Identification of IFI/Publication Procurement Projects in Zambia, which match specific projects by Cooperlemon, within its key areas of focus e.g. Mining, Tourism, Energy, Agriculture
- Developing a strategic approach to identifying deals and winning business.
- Tracking Opportunities.
- Training and Mentoring/workshops/seminars etc
- Pairing Irish/European partners with Zambian Partners to help win projects
- Finance/Funding/investors and structuring of deals
- ConsultingIreland will ensure all businesses/companies/organisations introduced by Cooperlemon will continue to be deemed to be as customers/clients of Cooperlemon.

[www.consultingireland.org](http://www.consultingireland.org)

[www.cooperlemon.com](http://www.cooperlemon.com)



